## Virtual Education Series: Arena Club Management Chat Summary

Presented by Sandra McMakin, September 20<sup>th</sup>, 2023.

Please note, this is intended as a supplement to the recorded video on YouTube. This is a summary of the discussions in the chat that reference and were referenced by speakers during the session. If you're looking for more information on the session, please visit the <u>Virtual Education</u> webpage of the USA Curling website or watch the <u>YouTube recording</u>.

If you have questions about this or other Virtual Education sessions, please send them to USA Curling's Member Services Manager, Lauren Rich: Lauren.Rich@usacurling.org

- One club's arena increases the ice temperature for them ahead of curling
- "Does anyone know any other benefits to flooding the arena?"
  - Some arenas don't like to flood because building the ice thicker is more expensive to carry
  - Flooding also requires downtime and may require support staff
  - o Some arenas agree to let curlers participate/help with flooding
- What is edging? (Picture of an edger was shared)
- Most practical uses of scrapers (Ice King/Ice Boss) for arena clubs is likely limited to bonspiel
  prep. Scraping is not well-suited for regular league play due to time limitations and risk to the
  blade on shared-use ice
- Ogden Curling has a trailer and ice making equipment, they travel to bonspiels to make ice
- Slack is recommended for virtual warmroom/club communications.
  - They have discounted/free non-profit pricing
  - Google suite also has free resources for non-profits
- Name tags, team name magnets for scoreboard, and pins are all fun, small perk that can make people feel included
- Derby City's arena let them paint a large "Home of Derby City Curling Club" mural on the front of their building
- "LoneStar pays per year with fixed number of the ice hours per year with pre-selected priority days for leagues, and priority main annual Spiel. They have leagues Sunday AM & PM, Tues/Thurs/Fri PM. Also lunchtime reserved Thurs/Fri/Sat that can be used for corporate events and member practice for unused sheets."
- "At Morgantown Ice Arena we don't have a contract currently, but the rink charges us \$10/person for any publicly advertised event (like LTC.). For a private event it's per hour, but we have yet to book any of those (not sure of the price."
- "Long Island Curling pays strictly per hour our arena hasn't been very interested in how many people come or what we're doing, they just want to know when we want to book.
- Silicon Valley partners with host arena for corporate events. Arena books the events, SVCC staffs the events to teach the groups. SVCC volunteers get gift cards to the arena's restaurant/bar.

SVCC gets a portion of the event revenue credited back towards ice rental fees. Benefits both organizations

- Another club rents ice time during the day to offer corporate events directly. Volunteer instructors get gift cards as well.
- Suggestion to partner with adaptive non-profits to provide recreation opportunities, many rinks have incentive to diversify their sporting offerings
- Ogden conducted market research for retrofit v. new construction and found a difference of about \$2M
- Off-ice social ideas (just for fun, or keeping in touch with byes, off-season, rink maintenance times)
  - Watch parties
  - o Social gatherings at a local brewery
  - Scottish festivals
  - "Broomstacking Practice"
  - Trivia nights
- Car shows and fundraisers with other non-profit partners bring visibility to curling
- Suggestion to support other arena clubs by bonspieling at other arena clubs and not just DI clubs
- Links to discussed items:
  - o Arena Curling Development Interest: <a href="https://forms.gle/w5r2nsyqsnYPMCAt8">https://forms.gle/w5r2nsyqsnYPMCAt8</a>
  - Our-House Content Platform: <a href="https://ourhouse.usacurling.org/">https://ourhouse.usacurling.org/</a> (includes a number of resources designed specifically for Arena Clubs)