

Reilly, Penner & Benton LLP

Certified Public Accountants & Consultants

1907 - Celebrating 100 Years of Client Service - 2007

Richard A. Raymaker
Steven C. Barney
Steven R. Volz
Daniel R. Brophey
Thomas G. Wieland
Michael W. Van Wagenen
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UNITED STATES CURLING ASSOCIATION

Stevens Point, Wisconsin

AUDITED FINANCIAL STATEMENTS

Years Ended June 30, 2006 and 2005

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INDEPENDENT AUDITORS' REPORT

Board of Directors United States Curling Association Stevens Point, Wisconsin

We have audited the accompanying statements of financial position of the United States Curling Association (a nonprofit organization) as of June 30, 2006, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year summarized comparative information included in the statements of activities has been derived from the Organization's 2005 financial statements and in our report dated August 19, 2005, we expressed an unqualified opinion on those statements.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the United States Curling Association as of June 30, 2006 and the changes in net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The other financial information in the accompanying supplementary schedule is presented for the purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Reily, Penni Benton LCP

October 25, 2006

Stevens Point, Wisconsin

Statements of Financial Position June 30, 2006 and 2005

<u>ASSETS</u>		2006		2005
Current Assets:				
Cash and equivalents Accounts receivable Inventories Prepaid expenses Escrow funds Total current assets	\$	156,739 \$ 92,479 8,957 6,796 3,012 267,983	3	119,949 118,102 11,116 23,662 3,037 275,866
Property and Equipment, net		67,495		40,805
Other Assets: Note receivable - pass through	-	150,000		175,000
Total assets	\$ =	485,478 \$	<u> </u>	491,671
LIABILITIES AND NET ASSETS				
Current Liabilities:				
Accounts payable Accrued vacation Other liabilities Funds held for others Deferred income Note payable - current Total current liabilities	\$	61,994 12,697 8,555 28,194 7,173 1,024 119,637	-	88,758 18,071 3,641 27,820 16,339 - 154,629
Long-term Liabilities: Note payable - pass through Note payable - long-term Total long-term liabilities Total liabilities	-	150,000 4,096 154,096 273,733		175,000 - 175,000 329,629
Net Assets: Unrestricted Temporarily restricted Total net assets		200,296 11,449 211,745		156,138 5,904 162,042
Total liabilities and net assets	\$	485,478	\$	491,671

The accompanying notes to financial statements are an integral part of these statements.

Stevens Point, Wisconsin

TOTALS

Statements of Activities Year Ended June 30, 2006 With Summarized Information for the Year Ended June 30, 2005

				101	~~~	•
		Temporarily		Years Ende	ed J	une 30,
	Unrestricted	Restricted		2006		2005
Revenues and Other Support:						
Dues	\$	\$ -	\$	228,168	5	234,024
Entry fees	41,000	-		41,000		54,700
Field of play fees	19,695	-		19,695		18,757
Donations/pin program	45,150	-		45,150		43,123
Brochure sales and advertising	2,108	-		2,108		4,281
Merchandise sales	4,071	-		4,071		5,620
Cost of merchandise sales	(1,035)	-		(1,035)		(4,443)
Curling News advertising and subscriptions	7,908	-		7,908		7,906
Credit card program	1,413			1,413		-
U.S.O.C. marketing grant	72,000	-		72,000		72,000
U.S.O.C. harketing grant U.S.O.C. base funding grant	281,500	_		281,500		270,000
U.S.O.C. performance grant	354,955	_		354,955		252,500
U.S.O.C. international relations	2,158	-		2,158		4,197
U.S.O.C. licensing royalties	43	-		43		28
U.S.O.C. coaching experience	8,115	-		8,115		-
	93,671	_		93,671		107,792
WCF grant	-	-		· -		5,000
ACF&M grant	146,895	_		146,895		95,765
In-kind contributions	1,000	5,545		6,545		1,003
Donations received	55,000	-		55,000		-
Sponsorship - Chicago Community Trust	5,000	_		5,000		_
Sponsorship - AIT	35,374	_		35,374		-
Sponsorship - Hilton	1,214	_		1,214		517
Interest earned	2,717	_		2,717		1,710
Miscellaneous	1,408,120	5,545		1,413,665		1,174,480
Total revenues and other support	1,400,120	5,545		1,410,000		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Expenses:						
Programs	1,007,412	-		1,007,412		808,086
Management and general	357,483			357,483		375,072
Total expenses	1,364,895	-		1,364,895		1,183,158
Change in net assets before provision for income taxes	43,225	5,545		48,770		(8,678)
Other Deductions						
Other Deductions Provision for Federal Income Taxes	(933)	_		(933)		1,060
	44,158	5,545		49,703		(9,738)
Change in unrestricted net assets	,	-,-,-		,		, ,
Net Assets, Beginning of Year	156,138	5,904		162,042		171,780
			¢	211,745	¢	162,042
Net Assets, End of Year	\$ 200,296	\$ 11,449	φ	411,143	Ψ	102,072

Stevens Point, Wisconsin

Statements of Cash Flows Years Ended June 30, 2006 and 2005

		2006	2005
Cash Flows from Operating Activities:			
Changes in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities	\$	49,703 \$	(9,738)
Depreciation and amortization Changes in Operating Assets and Liabilities:		14,372	13,914
Receivables		25,623	(93,291)
Inventory		2,159	(2,118)
Prepaid expenses		16,866	(12,888)
Notes receivable		25,000	25,000
Accounts payable		(26,764)	65,650
Accrued vacation		(5,374)	469
Other liabilities		4,914	1,793
Funds held for others		374	(4,792)
Deferred income		(9,166)	(3,245)
Net adjustments		48,004	(9,508)
Net cash provided (used) by operating activities	_	97,707	(19,246)
Cash Flows from Investing Activities:			
Purchases of equipment		(41,062)	(13,290)
Escrow funds	_	25	
Net cash used by investing activities		(41,037)	(13,290)
Cash Flows from Financing Activities:			
Line of credit draws		10,500	
Line of credit payments		(10,500)	_
Note payable proceeds		5,120	_
Note payable - pass through payments		(25,000)	(25,000)
Net cash used by financing activities	_	(19,880)	(25,000)
The control of the co	_		(,)
Increase (decrease) in cash and equivalents		36,790	(57,536)
Cash and Equivalents at Begining of Year		119,949	177,485
Cash and Equivalents at End of Year	\$ =	156,739 \$	119,949
Supplementary Disclosures:			
Income taxes paid during year	\$ _	(933) \$	1,060

The accompanying notes to financial statements are an integral part of these statements.

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Stevens Point, Wisconsin

Notes to Financial Statements June 30, 2006 and 2005

1. Significant Accounting Policies

A. Nature of Operations

The United States Curling Association represents curling nationally and facilitates the growth of the sport through a network of member state and regional associations.

B. Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of Not-for-Profit Organizations. Under SFAS No. 117, the Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. These classes are described as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets - Net assets subject to donor-imposed stipulations that may or will be met either by actions of the Association and/or the passage of time.

Permanently restricted net assets - Net assets subject to donor-imposed stipulations that may be maintained permanently by the Association. Generally, the donors of these assets permit the Association to use all or part of the income earned on related investments for general or specific purposes.

C. Inventory

Inventory is recorded at the lower of cost or market on the first-in, first-out basis.

D. Property and Equipment

All acquisitions of property and equipment are capitalized at cost and depreciated on the straight-line basis over estimated useful lives.

E. Cash and Equivalents

The Association considers demand deposits, certificates of deposit not held in trust, and money market savings accounts to be cash equivalents for the purpose of the statement of cash flows.

F. Trade Receivables

Trade receivables are recorded on the accrual basis of accounting. Based on past history, management has determined that no allowance for uncollectible trade receivables is necessary at June 30, 2006 and 2005. Trade receivables that are deemed uncollectible by management are written off in the year they are determined to be uncollectible.

G. Revenue Recognition

Revenue recognition of contributed support follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 116, Accounting for Contributions Received and Contributions Made, whereby pledges are recorded when made and contributed support is classified as unrestricted or restricted, depending on the existence of donor stipulations that limit the use of the support.

Stevens Point, Wisconsin

Notes to Financial Statements June 30, 2006 and 2005 (Continued)

1. Significant Accounting Policies (Continued)

H. Funds Held for Others

The American Curling Foundation and Museum transferred all of its assets and liabilities to the Association. The funds, while in the possession of the Association, can only be spent by and for the American Curling Foundation and Museum.

I. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

J. Income Tax Status

The Association is generally exempt from income taxes under Internal Revenue Code Section 501(c)(3). Income from certain of the Association's specific activities is considered unrelated business income and is subject to taxation. Taxes on these activities for the year ended June 30, 2006 and 2005 were \$(933) and \$1,060, respectively.

2. Lease Commitment

The Association extended a lease for office space commencing November 1, 2005 for two years. The monthly rent payment is \$1,436 through November 2006 then they go to \$1,478. Rental expenses for years ended June 30, 2006 and 2005 were \$18,673 and \$18,819 respectively. Future minimum lease payments are as follows:

For the year ending June 30, 2007 2008	\$_	17,525 7,390
Total	\$ _	24,915

3. Line of Credit

The Association established a \$50,000 line of credit during the fiscal year ended June 30, 2000, there were no outstanding balances on the line of credit as of June 30, 2006 and 2005. Bank advances on the line of credit are payable on demand and carry an interest rate of 2.5% over prime. The credit line is secured by substantially all assets of the Organization.

Stevens Point, Wisconsin

Notes to Financial Statements June 30, 2006 and 2005 (Continued)

4. Property and Equipment

Property and equipment are recorded at cost when purchased or at the fair market value when donated. Depreciation on property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis. Expenditures for repairs and maintenance are expensed.

Depreciation expense for the years ended June 30, 2006 and 2005 was \$14,372 and \$13,914, respectively. Property and equipment and related accumulated depreciation consisted of the following:

PROPERTY AND EQUIPMENT		Cost June 30, <u>2005</u>	<u>Additions</u>	<u>Disposals</u>	Cost June 30, <u>2006</u>
Time clocks Video equipment	\$	25,389 3,590 71,053	\$ 4,624	\$ 	\$ 25,389 3,590 75,677
Computer hardware and software Telephone system		1,031			1,031
Office equipment		16,635			16,635 7,525
Ice maker's equipment Stones		7,525 	15,680		15,680
Sensor handles	_		20,758	 	 20,758
Total		125,223	\$ 41,062	\$ 	166,285
ACCUMULATED DEPRECIATION		Balance June 30, 2005	<u>Additions</u>	<u>Disposals</u>	Balance June 30, 2006
Time clocks	\$	17,804	\$ 1,686	\$ 	\$ 19,490
Video equipment		3,242			3,242 56,128
Computer hardware and software		46,899 928	9,229		928
Telephone system Office equipment		9,049	602		9,651
Ice maker's equipment		6,496	387		6,883
Stones			392 2,076		392 2,076
Sensor handles	-		 2,010	 	 2,010
Total		84,418	\$ 14,372	\$ 	98,790
Net property and equipment	\$	40,805			\$ 67,495

Stevens Point, Wisconsin

Notes to Financial Statements June 30, 2006 and 2005 (Continued)

5. In-kind Contributions

The following is a summary of in-kind contributions received for the years ended June 30,

	<u>2006</u>	<u>2005</u>
Website development Transportation/travel Audiocast Computer consulting Office equipment/supplies Uniforms and training apparel Stones (Capitalized) Shipping	\$ 48,240 13,200 8,000 5,647 55,000 10,560 6,248	\$ 56,400 5,414 20,249 13,702
Total	\$ 146,895	\$ 95,765

6. Concentration of Risk

The Association maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$100,000. At times throughout the year, the balance on deposit may exceed the insured amount.

The Association receives approximately 51% of its revenue from one Organization. This Organization also accounts for approximately 9% of the accounts receivable balance.

7. Pass-Through Loan

During the year ended June 30, 2002, the Association acted on behalf of the Potomoc Curling Club of the National Capital Area, Inc. in obtaining a loan from the World Curling Federation (WCF). The amount of the loan is \$200,000, interest free, \$25,000 due annually and is to be paid in full on November 26, 2011. As of June 30, 2006, the amount due from the Potomoc Curling Club is \$150,000 and the amount due to the WCF is \$150,000. The Association is liable for the loan if the Potomoc Curling Club defaults on the loan. Potomoc Curling Club has pledged a holding in common stock as security to guarantee the loan.

8. Temporarily Restricted Net Assets

As of June 30, 2006 and 2005, temporarily restricted net assets consisted of the following donor restrictions:

Restriction	<u>2006</u>			<u>2005</u>
"Bricks and mortar" purposes or for curling stones	\$	5,000	\$	5,000
Men's Scot Tour		904		904
Ann Brown Legacy Fund		5,545		
Total	\$	11,449	\$	5,904

Stevens Point, Wisconsin

Notes to Financial Statements June 30, 2006 and 2005 (Continued)

9. Notes Payable

During the year, the Association entered into a loan agreement with the World Curling Federation to purchase some stones previously used by the Boulevard Curling Club in Canada. The loan agreement is for five years with no interest requiring annual payments of principle amounting to \$1,024. The future minimum payment schedule is as follows:

Years Ending June 30,

2007 2008 2009 2010 2011	\$ 1,024 1,024 1,024 1,024 1,024
Total	\$ 5,120

10. Succession Plan

The Association has executed a succession plan agreement with a key employee effective from July 1, 2006. As long as the employee continues employment (at reduced hours) until October 23, 2008, the Association has agreed to engage the employee as an independent contractor consultant and pay a consulting fee of \$15,000 per year until the employee turns sixty-two on April 23, 2011. This agreement may be cancelled if the employee fails to continue employment until October 23, 2008.

11. Prior-Year Summarized Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Association's financial statements for the year ended June 30, 2005, from which the summarized information was derived.

12. Subsequent Event

Subsequent to year-end, the Association acquired 512 refurbished stones and 128 new stones. The stones are free of charge for a two-year term and if the Association retains the stones after October 31, 2008, the cost of these stones would amount to \$260,000 with a five-year payback period interest free with annual payments amounting to \$52,000.

Stevens Point, Wisconsin

Schedule of Program, Management and General Expenses Years Ended June 30, 2006 and 2005

		2006		2005
Program Services:	ው	00.000	φ	00 500
Salaries	\$	99,000	\$	98,500
Payroll taxes		8,781		8,051
Fringe benefits		8,436		9,233
Education program development		1,353		2,637
Club/membership development		22,244		14,189
Coach development		58,171		58,791
Elite program		147,534		127,189
Promotions		163,797		140,605
U.S. Curling News		33,123		32,063
VP Championship		1,481		652
Championship		14,981		16,293
Olympic committee		3,083		100
Rules committee		56		-
Officiating committee		6,104		4,746
Other competitions		-		11,338
Youth curling committee		9,465		10,060
Site selection committee		7,000		14,398
ACF&M committee		425		159
World Team prep		104,904		55,977
Athlete funding		197,623		89,778
Athlete Advisory		6,320		6,526
Transportation		49,200		62,822
Field of play		37,294		28,171
Insurance - Panol		15,596		14,164
Depreciation		2,468		-
President expense		8,973		1,644
·	\$ -	1,007,412	\$	808,086
Total program expense	~=	1,001,112		
Management and General:	•	400.040	•	420.000
Salaries	\$	138,018	\$	130,989
Payroll taxes		10,706		10,706
Fringe benefits		11,760		12,278
Employee development		-		759
Outside services		952		1,586
Insurance		-		287
Telephone		7,473		8,611
Postage		4,049		4,629
Supplies/equipment		8,405		3,997
Miscellaneous office		10,374		6,521
Printing and copying		6,678		6,075
Travel		13,115		11,292
Rent		18,673		18,819
President expense		26,923		17,213
World Curling Federation		12,340		14,462
Legal fees		629		8,120
Accounting fees		6,500		6,125
		66,365		97,391
Website development		292		399
Property taxes		11,904		13,915
Depreciation		2,327		898
Miscellaneous	\$	357,483	\$	375,072
Total management and general expense	Ψ=	337,403	Ψ	010,012

See Independent Auditors' Report.